

DAILY AGENDA

WEDNESDAY JUNE 21ST

1:45 p.m. - 4:30 p.m.

Home Run

Risk Management Tour of
Comerica Park

Have you ever wanted to go behind the scenes of Comerica Park and find out how insurance and risks are accessed at the park? Join us as we tour the visitors' clubhouse, Tiger's dugout and the Press Box while earning 2 CE credits during the risk management tour led by Tom Humphreys CIC, CRCU, CLU, ChFC. Filed for 2 hours CE credit.

5:30 p.m. - 6:15 p.m.

Welcome to Detroit Reception

Join us for a reception to kick-off the conference in style.

6:15 p.m. - 8:00 p.m.

Deconstruction Dinner

Dinner - awards and networking.

8:00 p.m. - 11:00 p.m.

Casino Night

No need to go to the casino when the casino is coming to you. Fun night planned!

THURSDAY JUNE 22ND

8:00 a.m. - 9:30 a.m.

Building Breakfast

9:00 a.m. - 5:00 p.m.

Hard Hat Area

Registration Desk

9:30 a.m. - 11:45 p.m.

Wake Up to WooHooing

Sales & Networking Building Blocks

Rich Lohman
No CE

Sales, networking, and a balanced life are the hallmarks of the best agents. Do you want to learn how to become more successful in everything you do? Have you ever wondered why some people are more successful than others? Rich Lohman is the WOOHOOing

Business Coach, Speaker, and Trainer. As a John Maxwell leadership trainer, Rich delights his audiences with high energy and a passion to help others live their life to the fullest.

<http://woohooing.com/blog/>

12:00 p.m. - 1:30 p.m.

Building Wishes Lunch

Matthew Cullen from Rock Ventures, a company that has been a catalyst to rebuilding Detroit, will share how the company has helped the city spark development and revitalization. We will also celebrate granting two wishes to Make-A-Wish children through the donations of MAIA members.

1:45 p.m. - 4:30 p.m.

Successful WooHooing

Continue sales and success learning from the morning session.

5:30 p.m. - 6:15 p.m.

Celebrate WooHooing!

Join us for a reception overlooking the city and river in beautiful Detroit.

6:15 p.m. - 8:00 p.m.

Building Agencies Dinner

Time to cheer on the independent agent, lift up some winners, scholarships, and awards.

8:00 p.m. - 10:00 p.m.

Entertainment Engineers

Jeremy & Joshua Sprague

Back by popular demand we have Jeremy Sprague along with his brother, Joshua. With their guitars, you can pick a genre and an era and they will play it. You will be entertained and dancing all night long!

10:00 p.m. - 1:00 a.m.

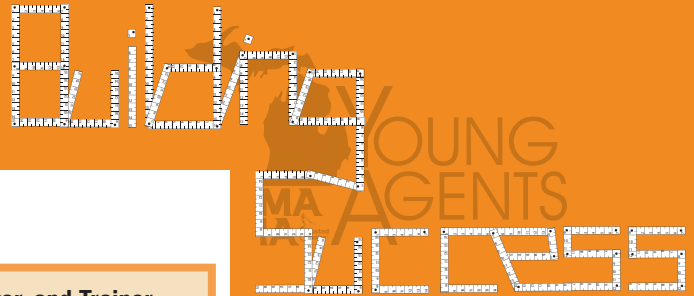
Homestead Hospitality Suite

Unwind in our homey hospitality suite.

FRIDAY JUNE 23RD

8:00 a.m. - 9:30 a.m.

Building Breakfast



INSTRUCTOR BIOS

Tom Humphreys, CIC, CPCU, CLU, ChFC

Assistant Professor of Insurance, Risk Management and Financial Planning at Olivet College. Tom teaches business, insurance, risk management and financial planning courses at Olivet College. He has over 25 years of business and insurance industry experience with both independent and captive agencies in production and management. He is an active producer with Moore Insurance Services, Inc. in Hillsdale, MI and is licensed in both PC and LH as well as a licensed insurance counselor.

Rich Lohman

Known by many as
"The WOOHOO Guy"

Proud owner of WOOHOOing and entrepreneur, Rich is a Business Coach, Speaker and Trainer, and part of the John Maxwell Team. Rich teaches business people in a wide variety of industries how to achieve massive results with his simple formula. Rich spent 20+ years in business, winning top sales awards at the largest electric lift truck manufacturer in the world, training and leading sales teams, and developing a successful real estate team before turning his attention and sharing his passion and skills for developing business with others as a Business Coach. He loves what he does and his goal is to help you achieve MORE and REAL WOOHOOing!

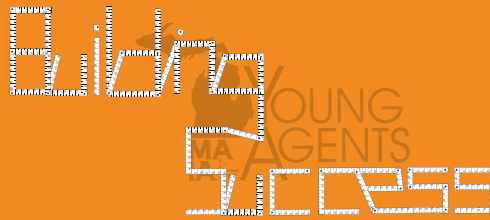
Matthew P. Cullen

Principal, Rock Ventures, LLC

Matthew P. Cullen is a principal of Rock Ventures LLC, the Detroit-based organization that serves and connects entrepreneur and Quicken Loans Founder and Chairman Dan Gilbert's Family of more than 100 companies, as well as his investments, real estate purchases, and community activities.

YOUNG AGENTS 2017 CONFERENCE REGISTRATION

JUNE 21-23 OUR FIRST YEAR IN DETROIT!



Qualifies for the 2017 TQA Update

Please complete the following:

This is my first time attending the YAC Conference Yes No

Attendee Name _____ Nickname (for badge) _____

Agency/Company Name _____ Designations _____

Agency/Company Address _____

Phone _____ Cell _____

Email Address (confirmations sent via email) _____ National Producer# or System ID# _____

In addition, e-mail confirmation/receipt to _____
(i.e. credit card holder, accounting dept., agency owner)

Spouse's/Guest's name _____

If spouse is a licensed agent and/or plans to attend any conference programs, he or she must fill out a separate registration form.

Names of attending children (under 18) _____

HOTEL

Reservations can be made by calling Dorothy Vang at 313.223.3915. Be sure to mention you need a room at the Courtyard by Marriott, Detroit Downtown and you are with the Michigan Association of Insurance Agents (Room Block Expires June 5).

Need help finding a roommate or have any other questions?

Call Rita Lamoreaux at (517) 327-8034 or email her at rlamoreaux@michagent.org.

REGISTRATION & PAYMENT OPTIONS

	MAIA Member	Non-Member
<input type="checkbox"/> Full Attendee Registration (accommodations NOT included) -Includes all scheduled meals, classes, CE fees, and events.	\$ 280	\$ 480
<input type="checkbox"/> Spouse Registration (includes meals and events)	\$ 190	\$ 300
<input type="checkbox"/> _____ # of Children @ \$90 each (ages 5-17, meals included)	\$ 90	\$ 90
<input type="checkbox"/> Wednesday Only All Day (all events):	\$ 130	\$ 230
<input type="checkbox"/> Wednesday Evening Only:	\$ 60	\$ 90
<input type="checkbox"/> Thursday Only All Day (all events):	\$ 150	\$ 300
<input type="checkbox"/> Thursday Evening Only:	\$ 60	\$ 90
Total:	\$ _____	\$ _____

1 Register online at <http://bit.ly/maia-registration>.

2 Mail your check made out to MAIA in the amount of \$ _____. Please return this completed form with your check to:
MAIA, 1141 Centennial Way, Lansing, MI 48917

3 Return this form with charge information to MAIA (at the address above), or email to Aleisha at awenzlick@michagent.org.

Total to charge \$ _____. Visa MC AMEX Discover

Name on Card _____

Card Number _____ Exp. Date _____

MAIA Cancellation Policy: 50% refund after May 19, 2017.

Please notify Rita LaMoreaux of any special needs or arrangements you may require, (517) 327-8034.

* By registering and attending this event you are consenting to the use of your image in our magazine as well as on our social media sites.

